



**BOB Financial**  
Credit reimagined

RFP - Empanelment of Vendors for supply of Computer Hardware,  
Peripherals and AMC

RFP - RFP NO: CO: BFSL/SYS RFP/23-24/05, Dated: 22.09.23

Sr. No.	Pg No	Point No	Tender Original Clause	Clarification	Request for Change / Modification / Addition / Deletion	Response from BFSL
1	1	1.1	Complete set of tender documents may be downloaded by eligible bidder from the website of the Company, the cost of tender document should be paid in the form of Bankers' Cheque / Demand Draft for Rs 1000/- favouring BOB Financial Solutions Limited payable at Mumbai along with the bid responses.	in page no.5, tender fees asked Rs.1000/- but in page no.6 bid document cost mentioned is Nil. Please clarify.		Please check addendum for Bank details
2	2	5.7	Submission of Bids will be ONLINE Through Procure Tiger	Please confirm if any document we need to submit physically to you.		Only online.
3	3	5.7	Part II - Technical Bid: The Bidders have to note that the Technical Proposal must contain the following a. Executive summary of Bidder's response b. Duly signed covering letter by the authorized signatory as per Appendix 04 – Bid undertaking letter c. Detailed technical write up covering the detailed scope of work d. Conformity letter as per Appendix 05 e. Any other relevant information in general	Please confirm what write up we need to submit as there are no technical requirement mentioned.		Bidder need to provide the list of support OEM/Vendor along with material supply list in your latter pad.
4	4	Annexure 1 - Eligibility Criteria (B), SI No.2:	Annexure 1 - Eligibility Criteria (B), SI No.2: Business Operation The bidder should be operating for atleast 3 years in providing IT peripherals	As per Govt memorandum released, MSE & Startup organizations are allowed for relaxation in Prior Turnover & Prior Experience. We are MSE (registered with NSIC) & Startup (registered in DPIIT) and allowed for relaxation.	So we request to please revise this clause as " The bidder should be operating for atleast 2 years in providing IT peripherals"	Okay, noted
5	5	Annexure 1 - Eligibility Criteria (B), SI No.3:	Annexure 1 - Eligibility Criteria (B), SI No.3: Business Operation Bidder Must provide a letter of Authorization of OEM with whom Bidder is partnered. The bidder should have authorization from OEM to quote for their products.	This tender is for vendor empanelment of all IT products, not any requirement specific. So OEM authorization letter (from so many OEMs) will be not possible here without any specific requirement with technical & sufficient qty.	We request to please remove this clause for this tender.	Bidder need to provide the list of support OEM/Vendor along with material supply list in your latter pad.
6	6	Evaluation of Technical Bid, Sr No. 4	Technical scoring. SI. No.1,2 & 3	As per Govt memorandum released, MSE & Startup organizations are allowed for relaxation in Prior Turnover & Prior Experience. We are MSE (registered with NSIC) & Startup (registered in DPIIT) and allowed for relaxation.	we request to revise the marking parameter based on Relaxation on Turnover & Experience.	No change
	7	18	7.0. Payment Terms	The bidder must accept the payment terms proposed by the Company. The commercial bid submitted by the bidder must be in conformity with the payment terms proposed by the Company.	In the RFP the Payment Term not clearly mentioned. Kindly give us the clarity.	30 Days from the date of invoice.

	8	15	5.7. Submission of Bids	<p>1. Submission of Bids will be ONLINE Through Procure Tiger.</p> <p>Part I - Eligibility Bid:</p> <p>I. The Eligibility Bid containing the response to eligibility requirements for the solutions and other applications is to be sealed in a separate Envelope superscripted on the top of the cover as "ELIGIBILITY BID for Selection of Service Provider RFP for Empanelment of IT Procurement"</p>	<p>Kindly give us the clarity on the Bid submission it is online only or Online and Physical both. As you have mentioned in Part I - Eligibility Bid: Seprate Sealed Envelop.</p>	Only online.
	9	5	1.1 Invitation for Tender offers	the cost of tender document should be paid in the form of Bankers' Cheque / Demand Draft for Rs 1000/- favouring BOB Financial Solutions Limited payable at Mumbai along with the bid responses	Request you to kindly give the exemption for Tender Cost Rss.1000/-	Tender fees and EMD will be exempted for MSME vendors, with the proper certification of MSME.
	10	5	1.1 Invitation for Tender offers	the cost of tender document should be paid in the form of Bankers' Cheque / Demand Draft for Rs 1000/- favouring BOB Financial Solutions Limited payable at Mumbai along with the bid responses	Tender Fee DD Soft copy only need to submit on portal or Physical copy need to submit at your office.	Please check addendum for Bank details
	11	2	Business Operation	The bidder should be operating for atleast 3 years in providing IT peripherals	<p>Copy of work orders and or certificate of completion of work</p> <p>As due to NDA We are not able to share customer's P. O. because then it will be violation of contract. Kind request to revert as how to process here.</p>	Mask the price and other, we need to verify the purchase period and material details.
	12	3	Business Operation	Bidder Must provide a letter of Authorization of OEM with whom Bidder is partnered. The bidder should have authorization from OEM to quote for their products.	<p>Letter of Authorization from OEM.</p> <p>We deal with almost 50 OEMS for Notebook, Desktops, Server, Peripherals – it is difficult to ask MAF to every OEMs; we are hereby requesting to ask for MAF only when you have any particular peripheral requirement during the contract period</p>	Bidder need to provide the list of support OEM/Vendor along with material supply list in your latter pad.
	13	2	EVALUATION OF TECHNICAL BID	The bidder should have supplied & supported Computer HW, SW & Peripherals not less than A. 1,000 PCs, 50 Printers on LaserJet type and 50 printers on Dot-matrix type in the past three years. AND B. Should have supplied, installed and supported -- Computer HW, SW, Peripherals of the value of Rs. 50 L in each year for the past 3 years Documentary Proof of order / contract copy / customer credentials. to various branches / offices of Commercial Banks / Financial Institutions / PSUs/Private sector / Govt. Organizations in India.	We have few customers where we have AMC + FMS support as well so can we consider this P. O's. to share ??	This RFP releate for IT Peripherals and softwares. We accept the releated PO's only.
	14			General Enquiry	Please suggest what is the duration of this empanelment e.g. 01 Year, 03 Years or 05 Years.	Initially it will be for 3 years.
	15	4		<p>BOB Financial Solutions Limited invites sealed tender offers (Eligibility, and Technical bid) from eligible, reputed entities for Empanelment of IT</p> <p>1.1 Procurement Vendor. In this RFP, the term bidder/prospective bidder refers to the primary bidder participating for delivering services mentioned in the scope of works.</p>	We have query for projection of business for End User support as well as Value Product. Kindly guide accordingly.	This RFP releate for IT Peripherals and softwares. We accept the releated PO's only.

	16	Annexure-1	<p>(B) Eligibility Criteria Point No. 3</p> <p>Bidder Must provide a letter of Authorization of OEM with whom Bidder is partnered. The bidder should have authorization from OEM to quote for their products.</p>	<p>We are Authorise partner with HPI, HPE, Microsoft Surface, Apple and Poly products etc. Should we attach all the authorisation? or if the Empanelment consist off only end user support. we can attach the Authorisation of HPI, Apple and Microsoft.</p>	<p>Bidder need to provide the list of support OEM/Vendor along with material supply list in your latter pad.</p>
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